

Minutes 3/27/2008  
Beta Alpha Psi

President's Report:

- April 10, 2008 will be the election of officers for the 2008-2009 school year
- April 17, 2008 will be Initiation and the Accounting/Legal Studies Award reception
- We have a visitor for the meeting: Charles Alvis
  - He is here to audit the chapter
  - Hope you had the opportunity to speak with him and ask questions about BAP
- Mauldin-Jenkins is here for the first time!

Mauldin Jenkins

- Started in 1918 in Albany, Georgia as well as an office in New York
  - Started due to Cotton Industry
- \$30 million in Revenue
- 170-180 professionals at the firm
- 4 offices throughout the South
- 30 partners
- The average age of employees at the firm is 34
- Run like a partnership
- Ownership officially changes every 3 years
- Mauldin-Jenkins hires classes of 10-22 people every year
- Atlanta is the largest office/second youngest in the firm
- 27 public clients
- Industries
  - Financial Institutions: 33%
  - Governmental: 22%
  - Long-term health: 13%
- The Atlanta Market
  - Tremendous opportunities for younger professionals
  - Great entertainment and nightlife
  - Strong Business market
  - Traffic is bad and draught is difficult right now
  - Times are changing in the firm
    - More flextime
    - Busy season isn't as bad as they used to be
- Questions:
  - Who is MJ's biggest client?
    - GB&T Bank Shares. However, just sold to SunTrust
    - ABC Bank Corp
    - PAB
    - Athens/ Clark County
  - What is MJ's share in the Atlanta market

- 8<sup>th</sup> largest in the Atlanta market
  - Group B firm- Below Big 4 but in the Top 100
- How does recruiting work?
  - Juniors: Come to meet the firms night
  - Seniors: Only offer winter internships
    - Hire 95% of interns to full time positions
    - On the job training
    - Numbers vary by need
- How does the firm help with CPE?
  - Firm provides all CPE

#### Beta Alpha Psi

- What is formal Induction?
  - Charles Alvis will supply report to international president
  - He will recommend us for full induction in the Fall
  - Installation
    - International President will come in with another member of the board
    - There will be a ceremony filled with “pomp and circumstance”
    - Receive large charter with all the names of the people involved in the petitioning chapter
    - Receive banner and Greek letters
    - All are required, within reason, to come back to the college for the ceremony